

THROUGH THE MAZE



Some SMEs are still sceptical about Greenfield automation as they think of it as an upwardly spiralling expense with no specific value addition. Additionally the massive change it brings to the working style of the company is seen as another deterrent.

Strong urge of the client coupled with implementation prowess of the technology vendor are keys to a well-managed automation strategy. Not only does it streamlines of processes, but also brings in an increased level of accountability and discipline in the enterprise. It also makes the client company more transparent and ready to take on bigger business opportunities in future.

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Category: Greenfield Automation

How we helped a cylinder manufacturer move away from discreet spreadsheets to an integrated Process & Workflow management software by adopting open source technologies

Our client is a Hydraulic and Pneumatic cylinder manufacturer with office in Mumbai and factory in Thane. The client used to keep business records in hard copies, discreet spreadsheets and accounting software. This combination had loopholes and did not provide accurate on demand data. To resolve this problem, the client management decided to go for customized software.

The main challenge was to get the business users involved as this was the first time automation for most of their employees. Requirements, primarily piecemeal, were formalized and validated by client's senior management. Through multiple discussions, suggestions and POCs an easy homegrown framework was evolved. The plan was to define roles, define processes and get process flow in a logical manner with minimum deviation from the previous routine followed by the client. We followed 'Agile' methodology thereby opting for multiple releases in an iterative mode.

Comprehensive training was given to the users for each module. Modules covered included Customer & Products database, Sales & Purchase Order, Labor Challan, Vendor ratings, load identification, delivery & stock tracking, Inventory, BOM restructuring, Dispatch, Material Resource Planning, Invoicing, Inspection & Quality checks along with user access management and reporting.

We helped the client with deployment & have an ongoing support engagement.

First time process automation – No problem. We will listen to your challenges and guide you. Have questions about how we can help? We are just a phone call away on weekdays and accessible via email at all times